



LAW LIBRARIANS' SOCIETY

OF WASHINGTON, DC

Becoming More Strategic: Creating a Successful Library Communications Strategy

Introduction to the Topic

- Do you produce an annual library performance or management report?
- Do you have a documented library communications strategy?
 - To feed into your annual library performance report.
- Is it important or useful to document your information outputs? If so why?
- We've broken down the information outputs into the following categories:
 - 1. Information resource availability
 - 2. Information and research requests
 - 3. Training and Professional Development communications
 - 4. News alerts
 - 5. Usage and research charge reports
 - 6. Miscellaneous communications & outputs

Information Resource Availability

Communicate the hard copy and electronic information resources available to the firm.

Communication Output/Type

OPAC

Web subscriptions catalog

RSS feed

Pathfinders/Research Guides

E-routing options

Mobile App (e.g. ResearchHub)

New resource announcement emails

NEW RESOURCES COMMUNICATION

As part of the Library & Knowledge Management Department's (LKMD) continued effort to significantly expand the library's digital footprint, we have partnered with the *New York Law Institute* to provide access to over 54,000 E-book titles in ELI, the firm's online catalog. These e-Books can be read on your computer or downloaded to a portable device (laptops, smart phones and tablets). All titles can be borrowed for up to 14 days.

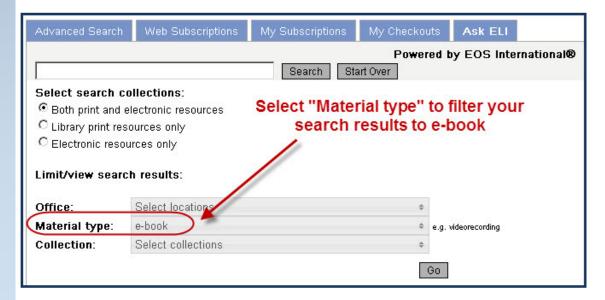
Recently borrowed e-book titles include:

- Judicial Recusal. Author: Hammond, R Grant. Publisher: Oxford: Hart, 2009.
- 2. Evolution in Investment Treaty Law and Arbitration. Published: Cambridge: Cambridge University Press, 2011.
- 3. PIPEs. Author: Dresner, Steven. Publisher: Hoboken: John Wiley & Sons, Inc., 2010.

ACCESS

To access the e-Book collection, Search ELI, the library's online catalog (accessible from Research Links on the DebWeb home page) and filter on **Material Type: e-book.** Once you have found an e-book title of interest, follow the link below for detailed instructions on downloading e-books to your computer, laptop, smart phone or tablet.

http://debweb/library_km_v2/Pages/Electronic/ELI/ELI_NYLI_eBooks.aspx



HELP

If you have any questions or need assistance downloading the e-book software, please email Library-Circulation or call the Circulation desk at ext. 8318.

New Resource Communication - Example

From: Emily Florio

Sent: Tuesday, March 05, 2013 10:56 AM

Cc: Library Dept.; Library Archive

Subject: 2012 Texas Pattern Jury Charges Library E-News, March 2013



2012 Texas Pattern Jury Charges Library E-News, March 2013



Library & Knowledge Information Systems now offers electronic access to the **2012 Texas Pattern Jury Charges** books published by the State Bar of Texas.

The following Texas Pattern Jury Charges titles are available as searchable PDFs:

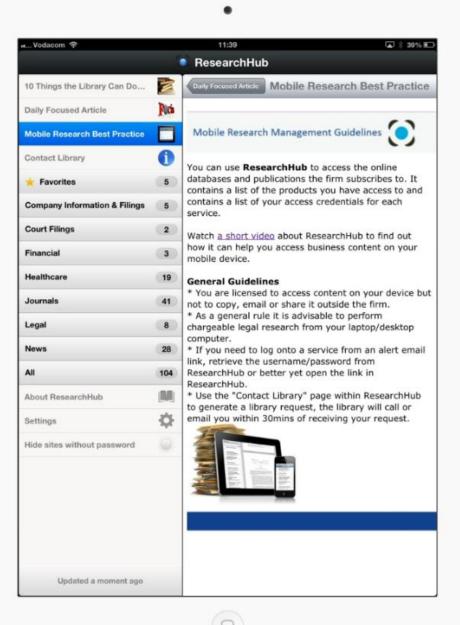
- 1) Business, Consumer, Insurance & Employment
- 2) General Negligence & Intentional Personal Torts
- 3) Malpractice, Premises & Products

Start here to download the books to your desktop. Just one quick download and you'll have the book in searchable PDF right at your fingertips. Print copies will be added to the Austin, Dallas and Houston libraries.

Please feel free to contact <u>Emily Florio</u> at x2102 with any questions about this subscription.

Visit our <u>FishNet page</u> to learn more about our services and email the <u>Library</u> with any questions.

New Resource Communication - Example



Mobile App Listing Resource Availability -Example

Research Requests

Fulfil information requests submitted by members of the firm.

Communication Output/Type

Research requests

Competitive intelligence requests

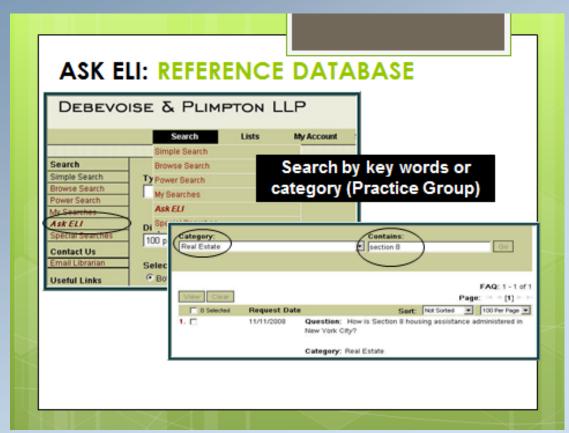
Admin research requests

Conflicts research requests

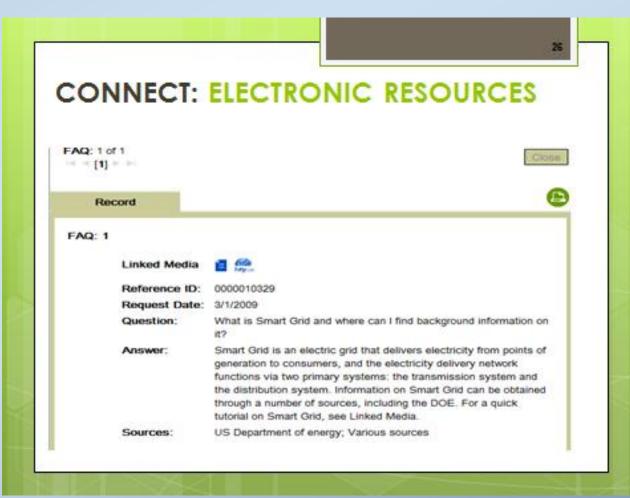
Management/executive committee requests

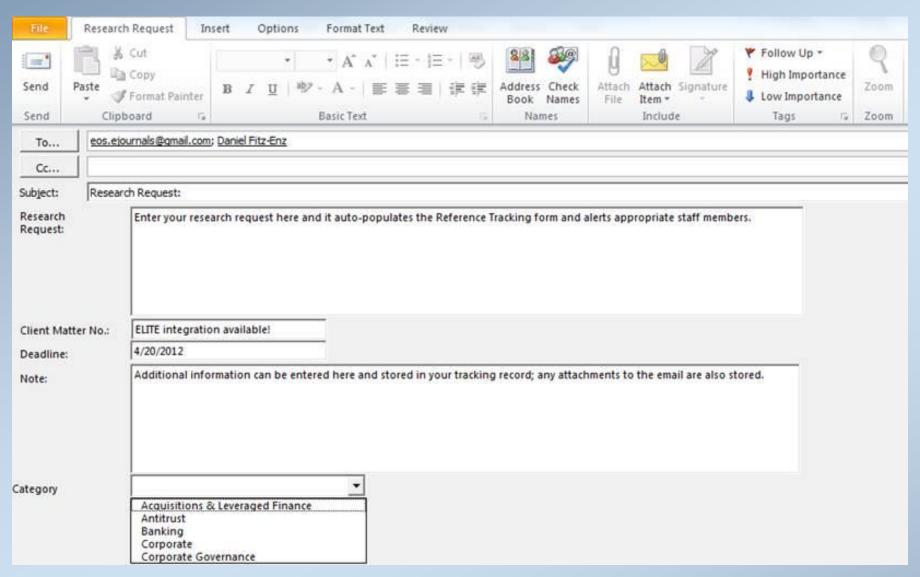
Document delivery requests

Interlibrary Loan



Research Requests – Repurpose Responses By Creating "Knowledge Base" Entries





Research Requests – Using Outlook Forms

As an alternative method of populating the request management or ILS backend systems - in this case EOS.

Training & Professional Development

Highlight guidelines and opportunities for professional development.

Communication Output/Type

Database training requests – ad hoc

General Library trainings (new lawyer, targeted practice group, summer associate, etc.)

New lawyer communication (email)

New functionality communication (email)

Debevoise & Plimpton LLP Research Academy

Welcome to Debevoise and Plimpton LLP!

Research Tips

Asking for Research Assistance

Knowledge Management

ELI

Cost-Effective Lexis and Westlaw Searching

> Ozmosys Alerts

Electronic Subscriptions

On behalf of the Library and Knowledge Management

Department, welcome to Debevoise & Plimpton LLP! We hope to be a part of your successful career here at the firm.

Our department can assist you with all of your reference and research needs. We have a research team, skilled in all areas of legal, business, and industry research.

Please contact us for research help, advice, or guidance before embarking on a project. The research team is capable of providing cost effect research in a timely and efficient manner.

Assignments must be submitted no later than 7:00 pm to be completed the same night.

The resources available to you are extensive. Our 12,000+ volume print library is open 24/7. Your desktop PC is the gateway to our collections of internal work product, as well as 200+ electronic subscriptions, including Lexis, Westlaw, CCH Intelliconnect. Practical Law Company and other specialized services.

Our most valuable resource, however, is the experienced and professionally trained staff of librarians and knowledge management specialists, available to assist with practice support, from simple document retrievals to complex research. The library is staffed from 9:00 AM to 8:00 PM Monday - Friday and on Sunday from 11:00 AM to 7:00 PM. The KM staff is available from 9:30 AM to 6:00 PM Monday - Friday.

Please contact me directly if you have any concerns or recommendations for the Library and Knowledge Management Department.

Best wishes.

Steven A. Lastres, J.D., M.L.S. Director of Library and Knowledge Management

Mobile apps Frequently-Used Resources

New Lawyer Communication – Research Guide and Intro to the Library

 From:
 Florio, Emily

 To:
 Jiang, Li

 Co:
 Research Files

Subject: Your Westlaw and Lexis login information.

Date: Tuesday, November 26, 2013 4:28:56 PM

Attachments: Cost Effective Research Tips for Westlaw and Lexis.docx

WLNext Rate Card Aug 2012.pdf

Hello Li-

Welcome! I just wanted to let you know your Lexis and Westlaw login information (and to provide you with relevant handouts which are attached), and encourage you to check out our <u>Guide to Library Databases</u> and <u>Current Awareness Alerts</u> pages to see/sign up for other resources that may be of interest to you. Please also take a look at My Routing on <u>FIRST</u>, our Online Catalog, where you can sign up to have various print and electronic journals routed to you and also sign up to receive available attorney desk books (Bluebook, etc.).

Our Lexis and Westlaw reps are in the DC Library on a regular basis to provide training and assistance (see <u>Library Calendar of Research Trainings</u>), and you can also feel free to contact me to schedule trainings. We also have 24/7 Westlaw and Lexis Customer support, and those numbers are listed in <u>Guide to Library Databases</u>. Finally, here is a link to a short WebEx recorded by our WL trainer explaining how the charge-back structure (applicable if you're logging in using a billable client matter number) works for WestlawNext:

Streaming recording link

Download recording link

If you have any questions, please don't hesitate to contact me or email All-Library@finnegan.com. Thanks!

Westlaw OnePass login (works for both WestlawNext and Westlaw.com)
*Rate Card showing guidelines for charge-back structure for WLNext is
attached and can also be found in <u>Guide to Library Databases</u>. Guidelines for

New Westlaw / Lexis Account Details

New resource

Thank you to everyone that attended last week's Docket Navigator training. If you were unable to attend, a recording of the training is available here and under the Announcements section on the Library's intranet page.

Best, Emily

Emily R. Florio

Manager, Library Services

Finnegan, Henderson, Farabow, Garrett & Dunner, LLP 901 New York Avenue, NW, Washington, DC 20001-4413 202.216.5374 | fax: 202.408.4400 | emily.florio@finnegan.com | www.finnegan.com

From:

Sent: Monday, November 04, 2013 11:53 AM

To: Cc:

Subject: Docket Navigator Training on Thursday, Nov. 7, at 1:30 Eastern

Further to our below message, Amy Towell from Docket Navigator will be joining us on Thursday (see attached calendar entry with meeting information) to demonstrate how to perform various types of searches. For example, she'll demonstrate how to:

- 1. Find CBM decisions that instituted grounds based on section 112, first paragraph.
- Find decisions addressing whether different types of proceedings can be joined (e.g., can an IPR be joined to a CBM? Can an ex parte reexam be joined to a CBM/IPR?)

In addition, she'll demonstrate how to perform text searches. We highly recommend that you attend this training, as Docket Navigator can be a great tool for anyone working on post-grant proceedings.

For those of you that can't attend on Thursday, note that a recording will be made available on the intranet.

Best regards,

Training Session Announcement

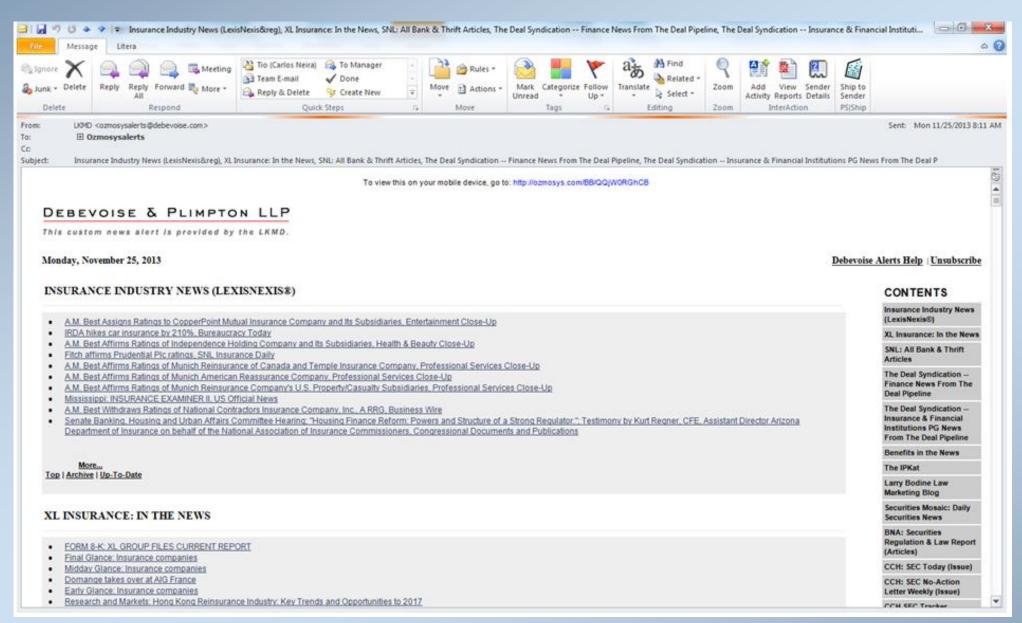
News Alerts & Curated Newsletters

Push relevant and topical news to interested parties in the firm.

Traditional News Alerts

News Alert	News Alert
Client alerts	Library subscriptions
Court opinions	Firm & general news
Practice group newsletters	Regulatory agencies
Exchanges	SEC alerts
Industry alerts	Custom topical alerts
Law firm memos	New case docket alerts

Traditional News Alert - Example



News Alerts & Curated Newsletters

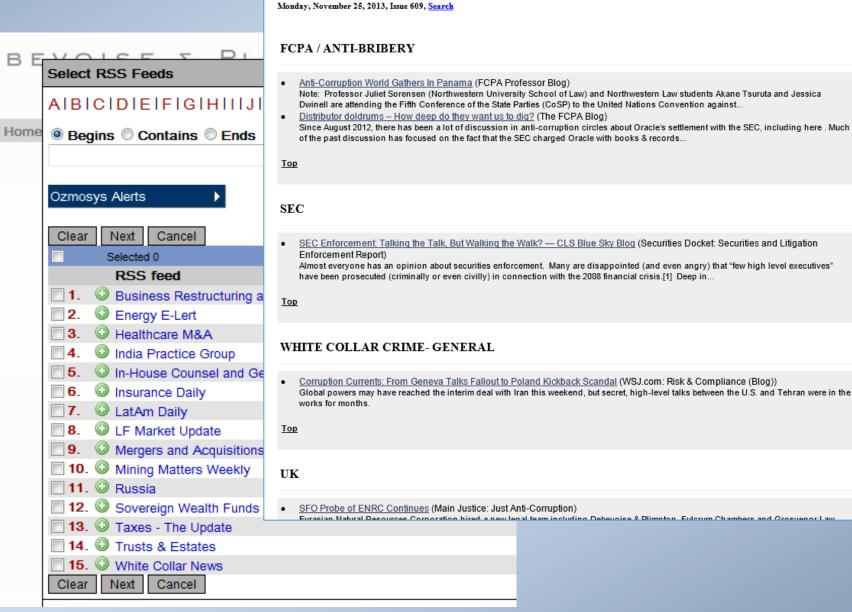
Push relevant and topical news to interested parties in the firm.

Curated Newsletters - Examples

Curated Newsletter	Curated Newsletter
Business Restructuring and Workouts	Mergers & Acquisitions
Energy E-Lert	Mining Matters
Healthcare M&A	Russia
In-House Counsel and General Counsel	Sovereign Wealth Funds
Insurance Daily	Taxes
LatAM Daily	Trusts & Estates
LF Market Update	White Collar News

Curated Newsletters - Example

Produced by library staff "embedded" in the firm's practice groups.



DEBEVOISE & PLIMPTON LLP

This custom newsletter is provided by the LKMD.

CONTENTS FCPA / Anti-Bribery

White Collar Crime-

Money Laundering Sanctions

PREVIOUS ISSUES

SEC

General

Australia China/HK

SE Asia

White Collar News

Usage and Research Charge Reports

Generate and communicate information related to hard copy and electronic resource usage by members of the firm.

Communication Output/Type

Annual usage report to Management Committee

Hard copy utilization reports

Online research usage reports

Billing partner charge summaries

Billing query responses

Daily charge summaries

Excluded (out of plan) charge reports

Usage & Research Charge Reports

Generate and communicate information related to hard copy and electronic resource usage by members of the firm.

Communication Output/Type

Flat rate vs. actual (in support of AFAs)

Monthly billing summary management reports

Non payable charge reports

Recharge reports (for finance)

Research spending threshold exceeded

Reallocation requests for non-chargeable research

Usage and Research Charge Reports - Example

Screen Shot #1 - Weekly Email

From: no-reply@smartrechargehq.com Sent: Mon 04/02/2013 17:07
To: Peter Borchers

Cc:

Subject: Weekly Summary of Research Charges - Bernstein, David - 24353-1001 - \$788.25

Dear Bernstein, David.

A total of \$1,079.22 in online research charges was allocated to your matters over the past week.

For more detail of the current and last months' charges by research vendor and individual researcher please click here. When viewing the online report please click the individual client matter numbers to view more detail per matter.

Summary details of last week's charges

Research vendors: Lexis, Westlaw Affected researchers: Telford, Karen Affected matters: 24353-1001 Total of import charges: \$1,079.22 Included charges (discounted): \$788.25 Excluded charges (discounted): \$203.00

Please click <u>here</u> to unsubscribe from these emails. If you have any questions, please contact Steve Lastres at ext. 6279.





24353-1001

Charges By Individual

Researcher	Lexis Charges	Westlaw Charges
Telford, Karen	\$522.60	\$556.62
Daniel, Ronney	\$0.00	\$85.75
Kapsky, Lauren	\$0.00	\$6.52

Telford, Karen

Lexis Charges

Service	Charge Description	Quantity (min)	Charges
NEXIS SERVICE	SEARCHES	4.0	\$522.60

Westlaw Charges

Charge Description	Quantity (min)	Charges
TRANSACTION - SEARCH : PREMIER RESERVE TRANSACTIONAL SEARCHES	3.0	\$55.52
TRANSACTION - SEARCH : PROFILER TRANSACTIONAL SEARCHES	2.0	\$165.49
TRANSACTION - SEARCH : TRANSACTIONAL SEARCHES	3.0	\$335.61

Vendor Dashboard



Report Period: 7/1/2013 - 9/30/2013

Resource: Westlaw

Summary for the period 7/1/2013 - 9/30/2013

\$498,126 \$243,585 total non billable \$0 \$1,616

\$1,616 unmapped matters \$136,245 unmapped employees

\$17,306

excluded

Summary for the year

non payable

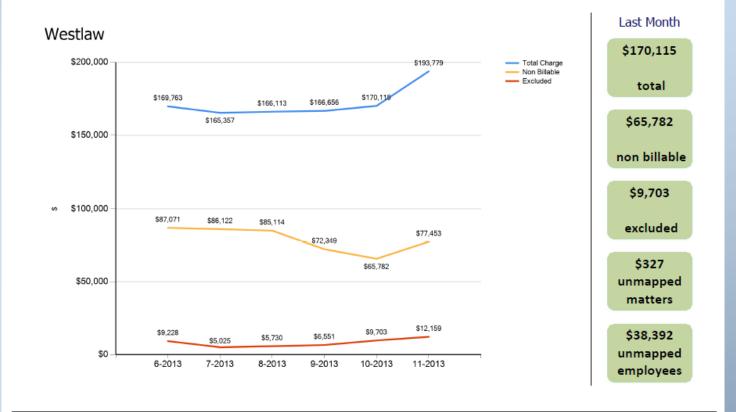
Period	Total	Non Billable	Excluded
Current Month	\$193,779	\$77,453	\$12,159
Last Month	\$170,115	\$65,782	\$9,703
Current Quarter	\$363,894	\$143,235	\$21,862
Last Quarter	\$498,126	\$243,585	\$17,306
Current Year	\$1,873,063	\$838,581	\$87,165



Usage and Research Charge Reports - Example

Vendor Aggregate Dashboard





2

Miscellaneous Communications & Outputs

Miscellaneous communications related to budgets, contracts and mobile research practices.

Communication Output/Type

Annual Performance Report

Monthly operations budget reconciliation

Contract renewal savings report

Annual budget submission

Contractual renewal figures

Mobile research guidelines

Embedded librarian communications

Special Events, i.e. National Library Week

Change in policy/procedure



Special Event Communication – Example

Issue#4April 2013



Stay in the Loop on Library Innovations in Knowledge Sharing and Information Access

National Library Week is an annual celebration and will occur next week from April 14-20, 2013. Fish's Library staff have put together this email to highlight some of the resources, services and trainings currently available to the firm. An email will be sent next week regarding all NLW trainings.

Headlines

Trainings & Webinars

Online trainings, tutorials and user guides are available for many popular databases, including WestlawNext, Thomson Innovation and CourtLink. Fish & Richardson library staff are also available for any customized or one-on-one training that you might need. Visit the Trainings & Webinars page for more information, including a listing of the Library courses available in FRED. As a special offer during National Library Week (NLW), any training attendees will be entered to win Amazon gift cards. See complete list of NLW trainings below.

Cost Recovery Policy

As a reminder, Fish no longer charges clients for included research carried out in subscribed flat fee databases (Westlaw, Lexis, etc.). Clients are only billed for any excluded/ancillary content or transactional research accessed on their behalf. The policy ties directly to the firm's vision of providing value and efficiency through innovative legal practice, law firm management and value-based billing arrangements.

LegalMetric Reports

The Library subscribes to LegalMetric reports and posts them all to FishNet. The subscription includes all district reports for patent and trademark cases, which are updated quarterly and cover the cases of the active judges in each district. Reports include the following statistics, charts and much more, Number of Cases by Judge, Patentee Overall Win Rate by Judge and Average Time to Termination by Judgment. All available reports, including previously ordered judge, law firm and other special reports are available online.

Docket Navigator & RFC Express

Quarterly Newsletter Example



SELECTING ROUTING JOURNALS & DESK BOOKS UNDER "MY ACCOUNT" IN FIRST

My Routing & Desk Books



- 2. Select My Account from the top menu bar.
- 3. Choose My Routing on the drop down menu.
- 4. Choose "Add" and a pop-up window will appear.
- 5. Check the box next to the items that you want to receive.
- 6. Choose Continue
- 7. Send

Your selections will be sent to the Library Staff. You will be added to the journal routing lists and signed up to regularly receive the attorney desk books that you selected.

*Please note that if you are requesting items for someone else, you must do so through their FIRST account by clicking "Sign Out" at the top of the page, and then signing back in under the intended recipient's 4-digit Employee ID. Alternatively, email All-Library@finnegan.com with your request.

My Routing Example

Annual Library Performance Report

- Should you produce it?
 - In what format? Document vs. PowerPoint
- What section should it contain?
 - "How does the library support the firm" list the main functions.
 - "What are the libraries main library functions and outputs" (as discussed today)
 - Break these down and describe each at a high level.
 - "How does the library assist in business development"
 - "How has the library spent its budget"
 - "Notable projects and successes of the past year"
 - "What would life be like without the library" bleak.



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